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Pre-Bid Meeting Procurement of MRI

Biro Pengadaan Barang dan Jasa

Jakarta, 31st May 2024



Objective of MRI pre-bid meeting

- **Provide an overview of critical areas** for attention for MRI RFB document and bidding process
- **Provide clarifications** to questions raised by interested parties related to the MRI bid – to also be publicly published as per standard practice on IHSS website
- **Solicit feedback** from interested parties on bidding document. For tech specs, please submit inputs directly through established channels
- **Note: An amendment to the RFB document is forthcoming following this pre-bid meeting, core changes introduced here**

Contents of the Request for Bids Document

Procurement of MRI

PART 1 – Bidding Procedures

Section I - Instructions to Bidders

Section II - Bid Data Sheet (BDS)

Section III - Evaluation and Qualification Criteria

Section IV - Bidding Forms

Section V - Eligible Countries

Section VI - Fraud and Corruption

PART 2 – Supply Requirements

Section VII - Schedule of Requirements

PART 3 – Contract

Section VIII - General Conditions of Contract

Section IX - Special Conditions of Contract

Section X - Contract Forms

Part 1: Bidding Procedures

Section I - Instructions to Bidders

Eligible Bidders (ITB 4):

- 4.1 **A Bidder may be a firm** that is a private entity, a state-owned enterprise or institution (subject to ITB 4.6), **or any combination of such entities in the form of a joint venture (JV)** under an existing agreement or with the intent to enter into such an agreement supported by a letter of intent
- 4.2. **A Bidder shall not have a conflict of interest.** Any Bidder found to have a conflict of interest shall be disqualified

Eligible Goods and Related Services (ITB 5):

5.2. For purposes of this ITB, the term of:

- **“Goods”** → includes **commodities, raw material, machinery, equipment, and industrial plants;**
- **“Related Services”** → includes services such as **insurance, installation, training, and initial maintenance**

5.3. The term **“origin”** means the country where **the Goods have been mined, grown, cultivated, produced, manufactured or processed;** or, through manufacture, processing, or assembly, another commercially recognized article results that differs substantially in its basic characteristics from its components

Part 1: Bidding Procedures

Clarification of the Bidding Documents (ITB 7.1)

A Bidder **requiring any clarification** of the bidding document shall contact the Purchaser in writing received **before 12 June 2024**.

Pre-bid meeting (ITB 7.2)

A Pre-Bid meeting will be conducted in hybrid mode on May 31, 2024, at 2PM (West Indonesia Time)

Site Visit will not be conducted

Amendment of Bidding Documents (ITB 8)

The Purchaser may amend the bidding document by issuing addenda, which shall be part of the bidding document and shall be communicated in writing to all bidders as well as publish it in MoH's website.

Part 1: Bidding Procedures

Bid Prices (ITB 14)

- **Lot/contracts** and items **must be listed and priced** in the Price Schedules
- **The price to be quoted in the Letter of Bid - Financial Part**, in accordance with ITB 12.1 shall be **the total price of the Bid**, excluding any discounts offered
- **Prices quoted** by the Bidder shall be **fixed** during the Bidder's performance of the Contract
- Technical bid checklist will be revised for clarity that pricing is only required for financial part of bid through **forthcoming amendment with edited language in blue**

Technical Requirement

Technical Requirement:

Refer to the technical document for MRI 1.5T

Procurement of MRI 1.5T

Bidder's technical bid/ compliance:

Technical specifications and requirements

Bidder's cross references to supporting information in the Technical Bid:

1. Documents – compliance evidence for technical specifications and requirements (indexed and labelled)
2. License for Special equipment design, manufacture and installation, where applicable
3. Proposed accessories [without specifying price](#) (5 years binding).
4. Proposed consumables [without specifying price](#) (5 years binding)
5. Proposed comprehensive maintenance [without specifying price](#) (Year 6 – 10)
6. Notifications of hazards, alerts and recalls

Part 1: Bidding Procedures

Currencies of Bid and Payment (ITB 15)

15.1. **The currency(ies) of the Bid and the currency(ies) of payments shall be the same**

15.2. The Bidder **may express the Bid price in any currency** but shall use **no more than three** foreign currencies **in addition to the currency of the Purchaser's Country**

Bid Security (ITB 19)

ITB 19.1 **A Bid-Securing Declaration shall be required.** the form included in Section IV, Bidding Forms

Part 1: Bidding Procedures

Sealing and Marking of Bids (ITB 21)

- The Bidder shall deliver the Bid in two separate, sealed **envelopes (the Technical Part and the Financial Part)**.
- These two envelopes **shall be enclosed in a sealed outer** envelope marked “**ORIGINAL BID**”.
- The Bidder shall submit two (2) copies of the Bid **in the same envelope as the original (technical or financial part)**
- The bidder is also requested **to submit soft file** (pdf format and **excel for financial part** of bids, read only, on USB, DVD, or CD) of Technical and Financial Part of Bids along with original of Bid in the same respective envelope.

Deadline for Submission of Bids (ITB 22)

Date: 28 June 2024

Time: 09:00 AM Jakarta Time (Western Indonesia Time)

Part 1: Bidding Procedures

Late Bids (ITB 23)

The Purchaser shall not consider any Bid that arrives after the deadline for submission of Bids, in accordance with ITB 22. Any Bid received by the Purchaser after the deadline for submission of Bids shall be declared late, rejected, and returned unopened to the Bidder.

Withdrawal, Substitution, and Modification of Bids (ITB 24)

- A Bidder may withdraw, substitute, or modify its Bid after it has been submitted **by sending a written notice, duly signed by an authorized representative.**
- The **corresponding substitution** or modification of the Bid must accompany the respective written notice.
- received by the Purchaser **prior to the deadline** prescribed for submission of Bids, in accordance with ITB 22.

PART 2 – Schedule Requirement

Technical Specifications Table of Compliance

In the Technical Specification Table of Compliance, the Bidder **should indicate reference to specific page numbers and titles in the relevant supporting documents in the Bidder's Response' column, along with copy of** any supporting materials demonstrating the compliance of the Goods. In case of any discrepancy between the Table of Compliance and the supporting materials, the Borrower shall reserve the right to contact respective manufacturer directly for the purposes of receiving necessary clarifications.

For excel sheet of technical specification with title “Propose Accessories and Price”, “Proposed consumables and Prices” and “Proposed Post Warranty Service”, the Bidder is not required to specify any price or costs information in the technical part of bids instead such information shall be included in the Financial Part of Bids.

These changes in blue will be incorporated through amendment to BD, which will be provided to all bidders and published in MoH's website

Qualification Criteria

Qualification Criteria (ITB 32.1)

Financial Capability:

The Bidder shall meet the minimum **average annual turnover** **US\$ 13,821,000 for the last three years.**

The Bidder shall submit **audited financial statements** or, if not required by the law of the Bidder's country, **other financial statements acceptable to the Purchaser**, for the last three (3) years (2021, 2022 and 2023) prior to bid submission deadline, demonstrating the annual turnover and current soundness of the Bidder's financial position

Qualification Criteria

Qualification Criteria (ITB 32.1)

Specific Experience

The Bidders shall have past contract experience to supply, install and maintain similar equipment of a **minimum of seven (7) units annually in any of year within the last seven (7) years** prior to bid submission deadline

In order to demonstrate it meets the experience requirement at minimum, the Bidder shall furnish detailed information regarding contracts completed: the purchaser's name and address, country, name and object of the contract, scope of services, date of contract completion, equipment supplied, contract amount, contract role (prime supplier, subcontractor, partner in Joint Venture) and percent of the contract value undertaken by subcontractor. *As a proof of the compliance, the Bidder shall provide copies of relevant pages of signed contracts and corresponding completion certificates. If any such contract includes a confidentiality/non-disclosure clause and the Bidder does not agree to provide a copy (to be confirmed by a formal letter), such bidder must provide other documents acceptable for the Purchaser (such as copy of purchase order/delivery order).*

These changes in blue will be incorporated through amendment to BD, which will be provided to all bidders and published in MoH's website

Qualification Criteria

Qualification Criteria (ITB 32.1)

Documentary Evidence : technical specification catalog of product (brochures)

Manufacturing experience and Technical Capacity : For the items under the Contract that the bidder is a manufacturer, the Bidder shall furnish documentary evidence to demonstrate that:

- it has **manufactured MRI equipment for at least four (4) years**, prior to the bid submission deadline; and
- its annual production capacity of MRI equipment for each of the last four (4) years prior to the bid submission deadline, is **at least 70% the quantities** specified under this package.

Manufacturer's authorization: A Bidder who does not manufacture an item/s where a manufacturer authorization is required, the Bidder shall provide evidence of being duly authorized by a manufacturer (Manufacturer's Authorization Form, Section IV, Bidding Forms)

In case of Joint Venture: Lead Partner must meet minimum forty percent (**40%**) of the total AATO requirement while each partner must meet minimum twenty percent (**20%**)

Evaluation of Bids (Technical & Financial)

- A **weighting system** is used to evaluate technical (30%) and financial (70%) parts of the bid by lot
- **Mandatory and rated criteria** apply for the technical bid:
 - Green cells representing **mandatory requirements**: not meeting one or more of these means the bid fails
 - Orange cells representing **rated criteria**: meeting these counts towards the technical evaluation score
 - White cells representing **'for information'** criteria: bidder to provide relevant information

PART 2 – Schedule of Requirements

List of Goods and Delivery Schedule

Procurement of MRI 1,5 T (10 units) – **updated delivery schedule presented here to be published through amendment to BD, which will be provided to all bidders and published in MoH's website**

Provinces	Cities	Hospitals	2024	2025	2026	2027	Total Qty
Sulawesi Tenggara	Kota Kendari	Rumah Sakit Bahteramas	1	-	-	-	1
Aceh	Banda Aceh	Rumah Sakit Umum Daerah Zainoel Abidin	1	-	-	-	1
Kalimantan Barat	Pontianak	Rumah Sakit Dr. Soedarso	1	-	-	-	1
Nusa Tenggara Timur	Kota Kupang	Rumah Sakit Umum Dr. WZ Johanes	1	-	-	-	1
Jawa Timur	Malang	Rumah Sakit Umum Dr. Saiful Anwar	1	-	-	-	1
Kepulauan Bangka Belitung	Bangka Belitung	Rumah Sakit Umum Daerah Dr (HC) Ir. Soekarno	-	1	-	-	1
Maluku Utara	Ternate	Rumah Sakit Umum Daerah H. Chasan Boesoirie	-	1	-	-	1
Sulawesi Barat	Mamuju	Rumah Sakit Umum Daerah Provinsi Sulawesi Barat	-	1	-	-	1
Maluku	Ambon	Rumah Sakit Umum Dr. M. Haulussy	-	1	-	-	1
Sulawesi Tenggara	Kota Kendari	Rumah Sakit Jantung dan Pembuluh Darah Oputa Yi Koo	-	1	-	-	1
Total MRI			5	5	-	-	10

Bidding Forms

- Letter of Bid – Technical Part
- Technical Part
- Technical Bid Checklist
- Functional Guarantees
- Manufacturer's Authorization
- Bidder Information Form
- Bidder's JV Members Information Form
- Sexual Exploitation and Abuse (SEA) and/or Sexual Harassment (SH) Performance Declaration
- Form of Bid-Securing Declaration
- Letter of Bid - Financial Part
- Price Schedule Forms
- Price Schedule: Goods Manufactured Outside the Purchaser's Country, to be Imported
- Price Schedule: Goods Manufactured Outside the Purchaser's Country, already imported
- Price Schedule: Goods Manufactured in the Purchaser's Country
- Price and Completion Schedule - Related Services

Bidding Forms

- Recurrent Costs for Operation and Maintenance table to be updated for clarity with requirement to insert yearly quoted cost as per forthcoming amendment with updated language **in blue**

Recurrent Costs for Operation and Maintenance

Currency: *[specify: the currency of the Recurrent Costs in which the costs expressed in this Table are expressed]*

		All-inclusive costs – lump-sum (for costs in [insert: currency])										
No.	Activity	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y10	Sub-total
1	Total cost for operations and maintenance services in accordance with Section VII Schedule of Requirements – 2. Operation and Maintenance requirements will include the following activities but not be limited to:											
a)	Spare parts needing replacement											
b)	Proprietary consumables for equipment and its accessories											
c)	Any other proprietary costs incurred during operational support and maintenance services											
d)	User Training and operational support											
e)	Any software and hardware updates including for telemedicine, AI, audiovisual, and privacy and security modalities											
Annual Subtotals:												

Note:

- The total cost includes the travel costs, accommodation, transportation and all other costs related to the operation and maintenance services for the provided goods)
- The recurrent costs for year 1 to 5 years shall be included in the bid price

Price Schedule: Goods Manufactured Outside the Purchaser's Country, to be imported

Section IV – Bidding Forms, page 78.

This Form shall be filled in according to ITB 14.2 and to ITB 14.8 (b)

14.2 All lots (contracts) and items must be listed and priced separately in the Price Schedules.

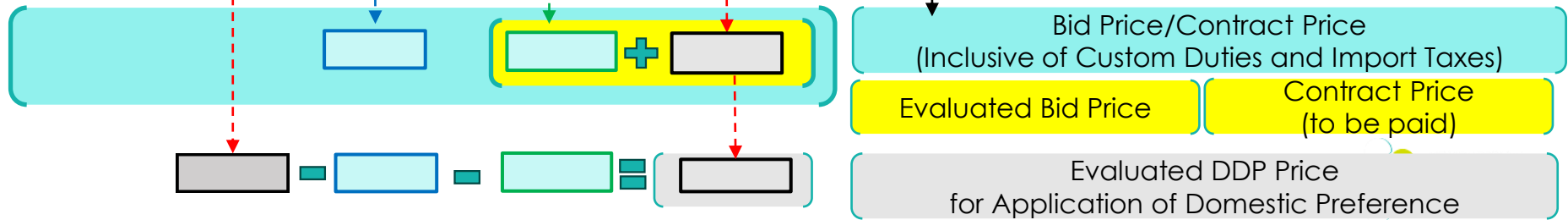
Price Schedule: Goods Manufactured Outside the Purchaser's Country, to be Imported

For Goods manufactured outside the Purchaser's Country, to be imported:

- (i) the price of the Goods, quoted DDP named place of final destination, in the Purchaser's Country, as specified in the BDS;
- (ii) the custom duties and other import taxes to be paid on the Goods;
- (iii) the price for inland transportation, insurance, and other local services required to convey the Goods from the named place of destination to their final destination (Project Site) specified in the BDS;

(Group C Bids, goods to be imported)									
Currencies in accordance with ITB 15									
Date: _____									
RFB No: _____									
Alternative No: _____									
Page N° _____ of _____									
1	2	3	4	5	6	7	8	9	10
Line Item N°	Description of Goods	Country of Origin	Delivery Date as defined by Incoterms	Quantity and name of the physical unit <input type="text" value="Close"/>	Unit price DDP [insert place of destination] in accordance with ITB 14.8(b)(i)	Custom Duties and Import Taxes to be paid per unit in accordance with ITB 14.8(b)(ii)	*) Price per line item for inland transportation, insurance, and other services required in the Purchaser's Country to convey the goods to their final destination, as specified in BDS in accordance with ITB 14.8 (b)(iii)	Unit price DDP Price net of Custom Duties and Import Taxes, inland transportation, insurance, and other services required in the Purchaser's Country to convey the goods to their final destination per line item (Col. 6-7-8)	Total Price per Line item (Col. (5x9) + 7 + 8)
[insert number of the item]	[insert name of good]	[insert country of origin of the Good]	[insert quoted Delivery Date]	[insert number of units to be supplied and name of the physical unit]	[insert unit price DDP per unit]	[Custom Duties and Import Taxes to be paid per unit]	[insert price per line item for inland transportation, insurance, and other services required in the Purchaser's Country]	[insert unit price DDP price net of Custom Duties and Import Taxes, inland transportation, insurance, and other services required in the Purchaser's Country to convey the goods to their final destination per line item]	[insert total price of the line item]
								Total Price	

*) breakdown cost is needed for the purpose of domestic preference application only, if applicable





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