



KEMENTERIAN
KESEHATAN
REPUBLIK
INDONESIA

Focus Discussion Group

Financial Part of International/National Open

Kementerian Kesehatan RI

5 June 2025



- ❑ Criteria in Qualification and Evaluation
- ❑ Do's and Don'ts
- ❑ Financial Part for International and National Open Procurement

Kriteria dalam Evaluasi dan Kualifikasi

Kriteria Evaluasi dan Kualifikasi

❑ Keuangan:

- Rata-rata omzet tahunan (*Average Annual Turn Over*) → 0,5x (estimasi nilai kontrak per lot/ waktu kontrak) untuk 3 tahun terakhir.

❑ Pengalaman:

- Mempunyai pengalaman penyediaan alkes **sejenis** dengan jumlah minimum tertentu sebagaimana dicantumkan dalam **Dokumen Pemilihan** (*bidding document*), pada satu tahun tertentu dalam periode 7 tahun terakhir.
- **Apabila peserta tender adalah pabrikan (Original Equipment Manufacturer - OEM)**, maka ditambahkan persyaratan:
 - ✓ Mempunyai pengalaman memproduksi alkes sejenis sekurang-kurangnya 4 tahun terakhir
 - ✓ Rata-rata produksi tahunan untuk alkes sejenis dalam 4 tahun terakhir minimal 50% dari total jumlah/kebutuhan yang disebutkan dalam setiap lot/kontrak
- **Apabila vendor bukan OEM**, harus mendapatkan **Otorisasi** dari Pabrik (*Manufacturer's authorization*) dengan format sesuai pada dokumen pemilihan.

Persyaratan *Joint Ventures* | Pajak

Persyaratan *KSO/Joint Venture*

- ☐ Meskipun tidak wajib, pembentukan **KSO** diperbolehkan, dengan maksimum 3 anggota.
- ☐ **Surat Kuasa** akan ditandatangani oleh pemimpin perusahaan dari masing-masing anggota KSO.
- ☐ KSO **tidak perlu** didaftarkan sebagai entitas baru di Indonesia atau di tempat lain, bukti KSO sudah cukup.
- ☐ Semua anggota JV secara bersama-sama/ seluruhnya bertanggung jawab atas pelaksanaan seluruh kontrak.

Catatan: *Joint Venture adalah pilihan untuk mengatasi kebutuhan yang tidak mencukupi oleh satu perusahaan*

Example	AATO*	Pengalaman Khusus**
Procurement of Suction Pump Portable	-	-
Lot 1: Suction Pump Portable - Region 1	Rp7,360,125,000	428 Unit
Lot 2: Suction Pump Portable - Region 2	Rp7,649,365,000	444 Unit
Lot 3: Suction Pump Portable - Region 3	Rp9,297,000,000	540 Unit

*Untuk KSO, Leader **minimal 40%**, Member **minimal 20%** dengan total 100%

**Untuk KSO, dapat dipenuhi oleh salah satu KSO member atau kombinasi

Sistem Pembobotan dalam Evaluasi Tender

❑ Metoda Penilaian

- Terdapat dua metode Evaluasi yang diterapkan:
 - Sistem Nilai dengan pembobotan (***weighting system***) pada proses evaluasi **penilaian teknis (spesifikasi teknis)** dan **penilaian finansial (harga)** untuk setiap lot (kontrak).
 - Sistem Harga Terendah, penawaran dievaluasi berdasarkan harga terendah yang memenuhi semua persyaratan teknis setelah koreksi aritmatik untuk setiap lot (kontrak).
- Dalam Sistem Nilai, evaluasi teknis menggunakan **Kriteria wajib (*Mandatory*)** dan **Kriteria Teknis yang diberikan Nilai (*Rated Criteria*)** untuk evaluasi penilaian teknis:
 - Ketentuan pemenuhan ***Mandatory technical specifications*** untuk menjamin kebutuhan spesifikasi teknis alkes minimal dan menjaga kualitas alkes
 - Ketentuan ***Rated Criteria*** adalah pemenuhan terhadap spesifikasi teknis alkes diatas yang diwajibkan, yang akan mendapat nilai /skor teknis
 - Rasio Pembobotan **untuk Technical dan Financial** akan bervariasi berdasarkan jenis alkes dan hasil **Analisa pasar**.

Margin of Domestic Preference / Preferensi Harga

- ❑ *Margin of domestic preference (Preferensi Harga)* **dapat** diberikan dalam evaluasi harga dengan hal-hal sebagai berikut:
- ✓ Barang yang diproduksi di Indonesia (**Kelompok A dan Kelompok B**), dibandingkan dengan barang yang diproduksi di Luar Negeri (**Kelompok C**);
 - ✓ Jika sebagai hasil dari perbandingan, suatu penawaran dari **Kelompok A** atau **Kelompok B** merupakan penawaran paling menguntungkan, maka penawaran tersebut yang akan dipilih;
 - ✓ Jika berdasarkan perbandingan sebelumnya, penawaran dari **Kelompok C** paling menguntungkan, maka pada harga barang yang dievaluasi akan ditambahkan sebesar 15% dari harga penawaran **DDP (tidak termasuk inland transport, asuransi dan pajak)** masing-masing barang yang akan ditawarkan. Apabila dari hasil perbandingan lebih lanjut penawaran **Kelompok A atau Kelompok B** adalah yang paling menguntungkan, maka penawaran tersebut akan dipilih. Jika tidak, maka akan dipilih penawaran yang paling menguntungkan dari **Kelompok C**.

Margin of Domestic Preference / Preferensi Harga



*dengan penawaran paling menguntungkan

Hal yang Boleh dan Tidak Boleh

Hal yang Boleh dan Tidak Boleh

Contoh Pengalaman Khusus

PURCHASE ORDER

No : 139 [REDACTED] /2020
Date : DEC 16th, 2020

No : 04 [REDACTED] /2021
Date : - ?

PURCHASE ORDER

No : 053 [REDACTED] /2021
Date : January 8th, 2021

Pastikan Kontrak/PO yang disampaikan berurutan dan lengkap.

Detail kontrak:

Nama dan alamat pembeli, negara, nama dan objek kontrak, ruang lingkup layanan, tanggal penyelesaian kontrak, peralatan yang disediakan, jumlah kontrak, peran dalam kontrak terkait (penyedia jasa utama, subkontraktor, anggota KSO), dan persentase dari nilai kontrak yang dilakukan melalui subkontrak.

Apabila Kontrak terdapat NDA, penyedia dapat memberikan surat pernyataan dan dokumen pengganti (PO/DO)

Hal yang Boleh dan Tidak Boleh

Contoh Penawaran Teknis dari penyedia

Bid	PROPOSED DEVICE INFORMATION	REQUIREMENTS	BIDDERS RESPONSE			Evidence
Bidder 1	Tidal Volume, mL	20 - 3,000mL	✓	-	2-3000ml (Refer to page 26 in manual book xyz in colored yellow)	Manual Book XYZ.pdf
Bidder 2	Tidal Volume, mL	20 - 3,000mL	✓	-	20-2000ml (brochure:pg.2)	see attachment
Bidder 3	Tidal Volume, mL	20 - 3,000mL	✓	-	Partially Comply. Tidal Volume 50-2700 ml, PCV Mode TV range : 10-2400ml	see attachment

Hal yang Boleh dan Tidak Boleh

Contoh penulisan referensi yang benar di *Evidence*

Table A-5 Control settings, ranges and accuracy (continued)

Parameter or Setting (units)		Range		Default settings		Accuracy ¹
Pressure trigger (cmH ₂ O)	APVcmv, (S)CMV, PCV+:	-0.1 to -15.0, Off	Other modes: -0.1 to -15.0	APVcmv, (S)CMV, PCV+:	-0.1 to -15.0, Off	Other modes: -0.1 to -15.0
Psupport ¹³ (cmH ₂ O)	0 to 60	0 to 60	15	15	±5% or ±1 cmH ₂ O, whichever is greater	

ROW 20

ROW 21

Hal yang Boleh dan Tidak Boleh

Kontak PIC – email dan phone

- Informasi kontrak harus jelas dan dapat dihubungi kapanpun
- Tidak ada respon dalam jangka waktu tertentu dapat dianggap gagal

File excel spek teknis dan finansial dilampirkan

- Selain pdf, bidder juga harus melampirkan file excel teknis dan finansial
- Pastikan dokumen dapat dibuka dan tidak terkunci
- Pisahkan file bagian Teknis dengan bagian Finansial

AATO

- Bidder menyampaikan AATO berupa *financial report* dari Bidder maupun Anggota JV **bukan** *financial report* konsolidasi/milik parent company atau afiliasi

Tidak boleh *Alternative Bid*

- Bidder hanya menawarkan barang yang sesuai dengan spek, tidak dapat memberikan opsi barang A atau B

Bid Check List

- Bidder memberikan list dokumen yang disampaikan dalam penawaran
- Bidder memberikan Summary/ringkasan pada tiap dokumen kualifikasi

Financial Part

Financial Part

1. Summary Cost
2. PS-Goods to be Imported
3. PS- Goods already imported
4. PS-Goods - Purchaser's Cntry
5. PS-Related Services
6. Proposed Accessories & Price
7. Proposed Consumables & Price
8. Proposed Serv.Contract PW
9. Recurrent Costs

Currency codes

1. Ringkasan Biaya
 2. DH-Barang yang akan diimpor
 3. DH-Barang yang sudah diimpor
 4. DH-Produksi Dalam Negeri
 5. DH-Layanan Terkait
 6. Usulan Aksesoris & Harga
 7. Usulan Consumables & Harga
 8. Usulan O&M (Tahun 6-10)
 9. Biaya Berulang
- Kode Mata Uang

Financial Part – Summary Cost

SUMMARY OF PRICE SCHEDULES

1. Bid Price

Note for Bidders: The total amounts from other price schedules [(c) (d)+(e)+(f)] and the Total Bid Price [(a) and (b)], to be matched with the amount in Letter of Bid – Financial Part

		CURRENCY(IES)			
		Bidder to kindly indicate all currencies in which Bid price is quoted (maximum of 3 foreign currencies in addition to the currency of the Purchaser's Country [IDR]).			
	Currency of the Purchaser's Country [Kindly do not edit]	Foreign currency 1 [Bidder to select, if applicable]	Foreign currency 2 [Bidder to select, if applicable]	Foreign currency 3 [Bidder to select, if applicable]	
	IDR				
The columns below will be auto-filled. Kindly do not edit					
(a)	Letter of Bid - Financial Part (Including Tax) Calculation (for reference): (c) + (d) + (e) + (f)	-	-	-	-
(b)	Letter of Bid - Financial Part (Excluding Tax) Calculation (for reference): (a) - (g) - (h) - (i)	-	-	-	-
(c)	Price Schedule: Goods Manufactured Outside the Purchaser's Country, to be Imported	-			
(d)	Price Schedule: Goods Manufactured Outside the Purchaser's Country, already imported	-			
(e)	Price Schedule: Goods Manufactured in the Purchaser's Country	-			
(f)	Price and Completion Schedule - Related Services	-			

2. Tax exclusion in accordance with ITB 34.5:

		The columns below will be auto-filled. Kindly do not edit			
(g)	Amount of sales and other similar taxes, which will be payable on the goods if a contract is awarded to the Bidder, included and priced in (e)	-			
(h)	Amount of customs duties and other import taxes levied on the imported Good, sales and other similar taxes, included in (c)	-			
(i)	Amount of customs duties and other import taxes levied on the imported Good, sales and other similar taxes, included in (d)	-			

Financial Part – Price Schedule, Goods to be Imported

(Group C Bids, goods to be imported) Currencies in accordance with ITB 15													Date: [Insert date] RFB No: [Insert RFB No] Alternative No: [Insert Alternative No] Page No (of total No): [Insert page No and (total page No)]						
1	2	3	4	5		6		7		8		9		10					
Line Item No	Description of Goods	Country of Origin	Delivery Date as defined by Incoterms	Quantity and name of the physical unit		Unit price DDP Price net of Custom Duties and Import Taxes, inland transportation insurance, and other services required in the Purchaser's Country to convey the goods to their final destination per line item		Custom Duties and Import Taxes to be paid per unit in accordance with ITB 14.8(b)(ii)		Unit price for inland transportation, insurance and other services required in the Purchaser's Country to convey the goods to their final destination, as specified in BDS in accordance with ITB 14.8 (b)(iii)		Unit price DDP [insert place of destination] in accordance with ITB 14.8(b)(i)		Total Price per line item [Col 5x(6+7+8)]					
[Number of the item. This column will be auto-filled. <i>Kindly do not edit</i>]	[Insert name of Good]	[Insert country of origin of the Good]	[Insert quoted Delivery Date]	[Insert number of units to be supplied]	[Insert name of the physical unit]	[Insert currency code]	[Insert unit price DDP price net of Custom Duties and Import Taxes inland transportation, insurance, and other services required in the Purchaser's Country to convey the goods to their final destination.]	[Insert currency code]	[Insert Custom Duties and Import Taxes to be paid per unit]	[Insert currency code]	[Insert price per line item for inland transportation insurance, and other services required in the Purchaser's Country]	[Insert currency code]	[Insert unit price DDP]	[Currency. This column will be auto-filled. <i>Kindly do not edit</i>]	[DDP Price per line item, net of Custom Duties and Import Taxes, inland transportation insurance, and other services required in the Purchaser's Country to convey the goods to their final destination (Col. 5x6). This column will be auto-filled. <i>Kindly do not edit</i>]	[Currency. This column will be auto-filled. <i>Kindly do not edit</i>]	[Amount of Custom Duties and Import Taxes to be paid per line item (Col 5*7). This column will be auto-filled. <i>Kindly do not edit</i>]	[Currency. This column will be auto-filled. <i>Kindly do not edit</i>]	[Price per line item for inland transportation, insurance, and other services required in the Purchaser's Country (Col 5*8). This column will be auto-filled. <i>Kindly do not edit</i>]
1										IDR								IDR	
2										IDR								IDR	
3										IDR								IDR	

Financial Part – Price Schedule, Goods already Imported

(Group C Bids, Goods already imported) Currencies in accordance with ITB 15															Date: [Insert date] RFB No: [Insert RFB No] Alternative No: [Insert Alternative No] Page No (of total No): [Insert page No and (total page No)]												
1	2	3	4	5		6		7		8		9		10		11		12									
Line Item No	Description of Goods	Country of Origin	Delivery Date as defined by Incoterms	Quantity and name of the physical unit		Unit Price DDP net of custom duties and import taxes, in accordance with ITB 14.8 (c) (iii)		Custom Duties and Import Taxes paid per unit in accordance with ITB 14.8(c)(ii), [to be supported by documents]		Unit price DDP including Custom Duties and Import Taxes paid, in accordance with ITB 14.8(c)(i)		Price per line item net of Custom Duties and Import Taxes paid, in accordance with ITB 14.8(c)(i) (Col. 5×6)		Unit price per for inland transportation, insurance and other services required in the Purchaser's Country to convey the goods to their final destination, as specified in BDS in accordance with ITB 14.8 (c)(v)		Sales and other taxes paid or payable per unit if Contract is awarded (in accordance with ITB 14.8(c)(iv)		Total Price per line item [Col. 9+5x(10+7+11)]									
[Number of the item. This column will be auto-filled. <i>Kindly do not edit</i>]	[Insert name of Good]	[Insert country of origin of the Good]	[Insert quoted Delivery Date]	[Insert number of units to be supplied]	[Insert name of the physical unit]	[Insert currency code]	[Insert unit price DDP net of customs duties and import taxes.]	[Insert currency code]	[Insert custom duties and taxes paid per unit]	[Insert currency code]	[Insert unit price DDP including Custom Duties and Import Taxes paid.]	[Currency. This column will be auto-filled. <i>Kindly do not edit</i>]	[Price per line item net of custom duties and import taxes. This column will be auto-filled. <i>Kindly do not edit</i>]	[Insert currency code]	[Insert price per unit for inland transportation, insurance and other services required in the Purchaser's Country]	[Insert currency code]	[Insert sales and other taxes payable per unit if Contract is awarded]	[Currency. This column will be auto-filled. <i>Kindly do not edit</i>]	[Price per line item, net of Custom Duties and Import Taxes paid (Col 9). This column will be auto-filled. <i>Kindly do not edit</i>]	[Currency. This column has been auto-filled. <i>Kindly do not edit</i>]	[Price per line item for inland transportation, insurance, and other services required in the Purchaser's Country (Col 5*10). This column will be auto-filled. <i>Kindly do not edit</i>]	[Currency. This column will be auto-filled. <i>Kindly do not edit</i>]	[Insert price per line item for Custom Duties and Import Taxes paid (Col 5*7). This column will be auto-filled. <i>Kindly do not edit</i>]	[Currency. This column will be auto-filled. <i>Kindly do not edit</i>]	[Insert price per line item for Sales and other taxes paid or payable per item if Contract is awarded (Col 5*11). This column will be auto-filled. <i>Kindly do not edit</i>]		
1														IDR						IDR							
2														IDR						IDR							
3														IDR						IDR							

Financial Part – Price Schedule, Manufactured in Purchaser Country

Purchaser Country														RFB No: [Insert RFB No] Alternative No: [Insert Alternative No] Page No (of total No): [Insert page No and total page No]	
1	2	3	4		5		6		7		8			9	
Line Item No	Description of Goods	Delivery Date as defined by Incoterms	Quantity and physical unit		Unit price DDP including the price for inland transportation, insurance, and other local services required to convey the Goods to their final destination		Sales and other taxes payable per unit if Contract is awarded (in accordance with ITB 14.8(a)(ii))		Unit price DDP net of Sales and other taxes payable per unit		Cost of local labor, raw materials and components from with origin in the Purchaser's Country% of Col. 5			Total Price per line item (Col. 4x7)	
[Number of the item. This column will be auto-filled. <i>Kindly do not edit</i>]	[Insert name of Goods]	[Insert quoted Delivery Date]	[Insert number of units to be supplied]	[Insert name of the physical unit]	[Insert currency code]	[Insert DDP unit price including the price for inland transportation, insurance, and other local services required to convey the Goods to their final destination]	[Insert currency code]	[Insert sales and other taxes payable per unit if Contract is awarded]	[Insert currency code]	[Insert unit price DDP net of sales taxes and other taxes payable (Col. 5 - Col. 6).]	[Currency. This column will be auto-filled. <i>Kindly do not edit</i>]	[Insert %]	[Cost of local labor, raw material and components from within the Purchase's country as a % of the DDP price per unit (Col. 5 x percentage indicated in Col 8). This column will be auto-filled. <i>Kindly do not edit</i>]	[Currency. This column has been auto-filled. <i>Kindly do not edit</i>]	[Total price per line item. This column will be auto-filled. <i>Kindly do not edit</i>]
1					IDR		IDR		IDR		IDR		-	IDR	-
2					IDR		IDR		IDR		IDR		-	IDR	-
3					IDR		IDR		IDR		IDR		-	IDR	-
4					IDR		IDR		IDR		IDR		-	IDR	-

Financial Part – Price Schedule, Related Services

Currencies in accordance with ITB 15								Date: [Insert date] RFB No: [Insert RFB No] Alternative No: [Insert Alternative No] Page No (of total No): [Insert page No and (total page No)]		
1	2	3	4	5		6		7		
Service No	Description of Services (excludes inland transportation and other services required in the Purchaser's country to convey the goods to their final destination)	Country of Origin	Delivery Date at place of Final destination	Quantity and physical unit		Unit price		Total Price per Service (Col. 5*6)		
[Number of the item. This column will be auto-filled. Kindly do not edit]	[Insert name of Services consistent with List of Related Services and Completion Schedule in Section VII]	[Insert country of origin of the Services]	[Insert delivery date at place of final destination per Service]	[Insert number of units to be supplied]	[Insert name of the physical unit]	[Insert currency code]	[Insert unit price per unit]	[Currency. This column will be auto-filled. Kindly do not edit]	[Total price per line item. This column will be auto-filled. Kindly do not edit]	
1										
2										
3										
4										
5	Proprietary Consumables: Total cost of starter kit Bidder to provide this information in the "Proposed Consumables & Price" sheet. The corresponding cells for the "Unit Price" (Col. 6) and "Total Price per Service" section (Col. 7) will be auto-filled. Kindly do not edit.					IDR	This column will be auto-filled. Kindly do not edit.	IDR		
							This column will be auto-filled. Kindly do not edit	This column will be auto-filled. Kindly do not edit		
							This column will be auto-filled. Kindly do not edit	This column will be auto-filled. Kindly do not edit		
							This column will be auto-filled. Kindly do not edit	This column will be auto-filled. Kindly do not edit		
	Proprietary Consumables: Total projected cost over 5-year period Bidder to provide this information in the "Proposed Consumables & Price" sheet. The corresponding cells for the "Unit Price" (Col. 6) and "Total Price per Service" section (Col. 7) will be auto-filled. Kindly do not edit.						IDR	This column will be auto-filled. Kindly do not edit	IDR	
							This column will be auto-filled. Kindly do not edit	This column will be auto-filled. Kindly do not edit		
							This column will be auto-filled. Kindly do not edit	This column will be auto-filled. Kindly do not edit		
							This column will be auto-filled. Kindly do not edit	This column will be auto-filled. Kindly do not edit		

Financial Part – Proposed Accessories & Price

Include description for all accessories offered by your company and required for full functionality of device.

Line Item No <i>[Bidder to update numbering as needed]</i>	Accessories Name/Description <i>[Bidder to enter response in each row below]</i>	Brand <i>[Bidder to enter response in each row below]</i>	Model <i>[Bidder to enter response in each row below]</i>	Catalogue No. <i>[Bidder to enter response in each row below]</i>	UoM/Quantity <i>[This column has been pre-filled. Kindly do not edit]</i>
1	N/A	N/A	N/A	N/A	N/A
2					
3					
4					
5					
6					
7					
8					
9					

Financial Part – Proposed Consumables

Proposed Consumables and Price (5 years)

Procurement of XXX

The consumables listed in the following table shall be supplied for each installed unit for an initial starting kit quantity as specified, followed by a fixed price per ordered set of said specified quantity for a period of 5 years upon successful Acceptance Testing & Commissioning.

(NOTE: Brand names, when used, do not identify a specific preference of the Purchaser and are given only as an example of the typology of the required product)

General information						Starter kit			Additional sets			Total projected cost for 5 years			Additional information
1	2	3	4	5	6	7	8		9	10		11	12		13
Line Item No [Bidder to update numbering as needed]	Consumables Name/Description [Bidder to enter response in each row below]	Brand [Bidder to enter response in each row below]	Model [Bidder to enter response in each row below]	Catalogue No. [Bidder to enter response in each row below]	Storage conditions of specified consumable(s) [Bidder to enter response in each row below]	Quantity to be provided as part of the starter kit to be provided for each installed unit. The corresponding cost of this starter pack forms part of the bid price.	Currency [Bidder to enter response in each row below]	Price of starter kit. This will be included in the bid price [Bidder to enter response in each row below]	Quantity for which bidder shall quote (only in the financial part) a fixed price (including delivery) for 5 years upon successful Acceptance Testing & Commissioning.	Currency [Bidder to enter response in each row below]	Price per additional set of consumables (including delivery) with unit quantity in column J, fixed for 5 years upon successful Acceptance Testing & Commissioning. [This column will be auto-filled. Kindly do not edit]	Factor to calculate total projected cost of consumables over 5-year period [This column will be auto-filled. Kindly do not edit]	Currency [This column will be auto-filled. Kindly do not edit]	Total projected cost of consumables over 5-year period (column L x column M).	Bidder to provide any additional relevant information of the offered product (technical specifications, quality certifications, etc.)
Urinalysis strip tests															
1	Urinalysis strip tests	Enter response here!	Enter response here!	Enter response here!	N/A	6,000	Enter response here!	Enter response here!	6,000	Enter response here!	Enter response here!	5	This cell will be auto-filled. Kindly do not edit.	This cell will be auto-filled. Kindly do not edit.	Enter response here! [Only if needed/applicable]
Urine pots															
2	Urine pots	Enter response here!	Enter response here!	Enter response here!	N/A	6,000	Enter response here!	Enter response here!	6,000	Enter response here!	Enter response here!	5	This cell will be auto-filled. Kindly do not edit.	This cell will be auto-filled. Kindly do not edit.	Enter response here! [Only if needed/applicable]
Test reagents															
3	Enter response here! [Bidder to specify all calibration reagents that are required for analyzer function.]	Enter response here!	Enter response here!	Enter response here!	Enter response here!	Enter response here! [Bidder to specify the unit quantity of each specified test reagent required for 6,000 typical tests.]	Enter response here!	Enter response here!	Enter response here! [Bidder to specify the unit quantity of each specified test reagent required for 6,000 typical tests.]	Enter response here!	Enter response here!	5	This cell will be auto-filled. Kindly do not edit.	This cell will be auto-filled. Kindly do not edit.	Enter response here! [Only if needed/applicable]
QC reagents															
4	Enter response here! [Bidder to specify all calibration reagents that are required for analyzer function.]	Enter response here!	Enter response here!	Enter response here!	Enter response here!	Enter response here! [Bidder to specify the unit quantity of each specified QC reagent required for 6,000 typical tests.]	Enter response here!	Enter response here!	Enter response here! [Bidder to specify the unit quantity of each specified QC reagent required for 6,000 typical tests.]	Enter response here!	Enter response here!	5	This cell will be auto-filled. Kindly do not edit.	This cell will be auto-filled. Kindly do not edit.	Enter response here! [Only if needed/applicable]
Calibration reagents															
5	Enter response here!	Enter response here!	Enter response here!	Enter response here!	Enter response here!										
Calibration strips															
6	Calibration strips	Enter response here!	Enter response here!	Enter response here!	N/A	Enter response here!	Enter response here!	Enter response here!	Enter response here!	Enter response here!	Enter response here!	5	This cell will be auto-filled. Kindly do not edit.	This cell will be auto-filled. Kindly do not edit.	Enter response here! [Only if needed/applicable]
Thermal printer paper															
7	Thermal printer paper	Enter response here!	Enter response here!	Enter response here!	N/A	Enter response here!	Enter response here!	Enter response here!	Enter response here!	Enter response here!	Enter response here!	5	This cell will be auto-filled. Kindly do not edit.	This cell will be auto-filled. Kindly do not edit.	Enter response here! [Only if needed/applicable]
Additional proprietary/closed-loop consumables required for typical device use, if any. (To be added to starter kit and quoted for 5 years).															
8	Enter response here! [Only if needed/applicable]	Enter response here! [Only if needed/applicable]	Enter response here! [Only if needed/applicable]	Enter response here! [Only if needed/applicable]	Enter response here! [Only if needed/applicable]	Enter response here!	Enter response here!	Enter response here! [Only if needed/applicable]	Enter response here! [Only if needed/applicable]	Enter response here!	Enter response here! [Only if needed/applicable]	5	This cell will be auto-filled. Kindly do not edit.	This cell will be auto-filled. Kindly do not edit.	Enter response here! [Only if needed/applicable]
Additional non-proprietary/open system consumables required for typical device use. Bidder to specify, if any. (Not included in the starter kit, for information purposes only)															
9	Enter response here! [Only if needed/applicable]	Enter response here! [Only if needed/applicable]	Enter response here! [Only if needed/applicable]	Enter response here! [Only if needed/applicable]	Enter response here! [Only if needed/applicable]	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Enter response here! [Only if needed/applicable]

Financial Part – Proposed Maintenance Service Contract during Post - Warranty (Year 6 to 10)

Proposed Maintenance Service Contract during Post - Warranty (Year 6 to 10)

Procurement of XXX

[illegible]

Financial Part – Recurrent Costs for Operation and Maintenance Cost

Price Schedule - Recurrent Costs for Operation and Maintenance Cost

Currency: *[specify: the currency of the Recurrent Costs in which the costs expressed in this Table are expressed]*

		All-inclusive costs – lump-sum (for costs in <i>[insert: currency]</i>)										
No.	Activity	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y10	Sub-total
1	Total cost for operations and maintenance services in accordance with Section VII Schedule of Requirements – 2. Operation and Maintenance requirements will include the following activities but not be limited to:	[Leave This Section Blank]										
a)	Spare parts needing replacement						[Insert quoted recurrent cost annually Y6 to Y10 or Y8 to Y10, under each respective column]					
b)	Proprietary consumables and listed reagents (as specified in the technical specification) for equipment and its accessories						[Insert quoted recurrent cost annually Y6 to Y10 or Y8 to Y10, under each respective column]					
c)	Any other proprietary costs incurred during operational support and maintenance services						[Insert quoted recurrent cost annually Y6 to Y10 or Y8 to Y10, under each respective column]					
d)	User Training and operational support						[Insert quoted recurrent cost annually Y6 to Y10 or Y8 to Y10, under each respective column]					
e)	Any software and hardware updates including for AI, audiovisual, and privacy and security modalities						[Insert quoted recurrent cost annually Y6 to Y10 or Y8 to Y10, under each respective column]					
f)	[Add, if any]						[Insert quoted recurrent cost annually Y6 to Y10 or Y8 to Y10, under each respective column]					
Annual Subtotals:												

