KEMENTERIAN
KESEHATAN
REPUBLIK
INDONESIA

Pre-Bid Meeting Procurement of Cyclotron

RFB No: KS. 01.02/A.VI/6165/2024

Biro Pengadaan Barang dan Jasa

Jakarta, November 5, 2024

Objective of Cyclotron pre-bid meeting

- **Provide an overview of critical areas for attention** regarding Cyclotron Request for Bids (RFB) document and bidding process.

- **Provide clarifications** to questions raised by interested parties related to the HIS Set bid – to also be publicly published as per standard practice on IHSS website.

- **Solicit feedback** from interested parties on bidding document. For clarification to bidding document (including technical specification), please submit request directly to correspondence email specified in the bidding document.

Bidding Document

Documents can be downloaded from

https://link.kemkes.go.id/BiddingdocSIHRENIsDB

KEMENTERIAN KESEHATAN REPUBLIK INDONESIA
IsDB البنك الإسلامي للتنمية Islamic Development Bank
ADB
AIIB ASIAN INFRASTRUCTURE INVESTMENT BANK
THE WORLD BANK IBRD • IDA | WORLD BANK GROUP

Quantity and Cost Estimated

No	Lot	Quantity (Units)	Cost Estimated (€)
1	Lot 1: Procurement of Cyclotron	1	8.7 million
2	Lot 2: Procurement of Mini Cyclotron	1	7.6 million

Contents of the Bidding Document

PART 1 – Bidding Procedures

Section I Instructions to Bidders
Section II Bid Data Sheet (BDS)
Section III Evaluation and Qualification Criteria
Section IV Bidding Forms
Section V Eligible Countries
Section VI Fraud and Corruption

Part 2 – Supply Requirements

Section VII Schedule of Requirements

Part 3 – Contract

Section VIII General Conditions of Contract
Section IX Special Conditions of Contract
Section X Contract Form

Section I : Instruction to Bidders (ITB)

Eligible Bidders (ITB 4):

4.1 **A Bidder may be a firm** that is a private entity, a government-owned entity (subject to ITB 4.6)**, or any combination of such entities in the form of a joint venture (JV)** under an existing agreement or with the intent to enter into such an agreement supported by a letter of intent

4.2. **A Bidder shall not have a conflict of interest**. Any Bidder found to have a conflict of interest shall be disqualified

Eligible Goods and Related Services (ITB 5):

5.2. For purposes of this ITB, the term of:

- "**Goods**" → includes **commodities, raw material, machinery, equipment, and industrial plants**;
- "**Related Services**" → includes services such as **insurance, installation, training, and initial maintenance**

5.3. The term **"origin"** means the country where **the Goods have been mined, grown, cultivated, produced, manufactured or processed;** or, through manufacture, processing, or assembly, another commercially recognized article results that differs substantially in its basic characteristics from its components

Section I : Instruction to Bidders (ITB)

Clarification of the Bidding Documents (ITB 7.1)

A Bidder **requiring any clarification** of the bidding document and technical specification that are restrictive shall contact the Purchaser in writing received **before November 18th , 2024 (11:59 PM Western Indonesia Time),** with no other email address should be copied. Any request for clarification received after the deadline and addressed to any other email address than the email specified in the bidding document will not be considered.

Email to: pc4_ihss@kemkes.go.id

(Please indicate the name of package in the subject of email)

Amendment of Bidding Documents (ITB 8)

The Purchaser may amend the bidding document by issuing addenda, which shall be part of the bidding document and shall be communicated in writing to all bidders as well as publish it in MoH's website.

Such amendments will be based on feedback and consequent market analysis

Section I : Instruction to Bidders (ITB)

Bid Prices (ITB 14)

- **Lot/contracts** and items **must be listed and priced** separately in the Price Schedules
- **The price to be quoted in the Letter of Bid - Financial Part,** in accordance with ITB 12.1 shall be **the total price of the Bid,** excluding any discounts offered
- **Prices quoted** by the Bidder shall be **fixed** during the Bidder's performance of the Contract

Currencies of Bid and Payment (ITB 15)

15.1. **The currency(ies)** of the Bid and the currency(ies) of payments **shall be the same**

15.2. The Bidder **may express the Bid price in any currency** but shall use **no more than three** foreign currencies **in addition to the currency of the Purchaser's Country (*Rupiah*)**

Bid Security (ITB 19)

ITB 19.1 **A Bid-Securing Declaration shall be required**. the form included in Section IV, Bidding Forms

Section I : Instruction to Bidders (ITB)

Deadline for Submission of Bids (ITB 22)

Date: December 2, 2024

Time: 10:00 AM
(Western Indonesia Time)

Bid Opening – Technical Part (ITB 25.1)

Date: December 2,, 2024

Time: 10:30 AM
(Western Indonesia Time)

Sealing and Marking of Bids (ITB 21)

- The Bidder shall deliver the Bid in two separate, sealed **envelopes (the Technical Part and the Financial Part**).
- These two envelopes **shall be enclosed in a sealed outer** envelope marked **"ORIGINAL BID".**
- The Bidder shall submit two (2) copies of the Bid **in the same envelope as the original (technical or financial part)**
- The bidder is also requested **to submit soft file** (pdf format and **excel** for **technical and financial** part of bids, read only, on USB, DVD, or CD) of Technical and Financial Part of Bids along with original of Bid in the same respective envelope. **(Please ensure the soft file is unprotected and readable format)**

Section I : Instruction to Bidders (ITB)

Late Bids (ITB 23)

The Purchaser shall not consider any Bid that arrives after the deadline for submission of Bids, in accordance with ITB 22. Any Bid received by the Purchaser after the deadline for submission of Bids shall be declared late, rejected, and returned unopened to the Bidder.

Withdrawal, Substitution, and Modification of Bids (ITB 24)

- A Bidder may withdraw, substitute, or modify its Bid after it has been submitted **by sending a written notice, duly signed by an authorized representative**.
- The **corresponding substitution** or modification of the Bid must accompany the respective written notice.
- received by the Purchaser **prior to the deadline** prescribed for submission of Bids, in accordance with ITB 22.

Public Opening of Technical Parts of Bids (ITB 25)

The Letter of Bid - Technical Part and sealed envelope marked “Financial Part” shall be initialed by a minimum of **three (3) representatives** of the Purchaser conducting Technical Part opening and shall also be initialed by at least one (1) other Bidder’s representative unless there is only one (1) bidder attending the bid opening.

Section III : Evaluation & Qualification Criteria

Financial Capability (ITB 32.1, a):

The Bidder shall meet the minimum **average annual turnover for the last three years. (2021, 2022, 2023)**

No	Lot	Minimum AATO (in EURO €)
1	Lot 1: Procurement of Cyclotron	13.2 million
2	Lot 2: Procurement of Mini Cyclotron	11.4 million

The Bidder shall submit **audited financial statements** or, if not required by the law of the Bidder's country, **other financial statements acceptable to the Purchaser**, demonstrating the annual turnover and current soundness of the Bidder's financial position.

In case of Joint Venture: Lead Partner must meet minimum forty percent (**40%**) of the total AATO requirement while each partner must meet minimum twenty percent (**20%**)

Qualification Criteria (ITB 32.1, b) - Specific Experience

The Bidders shall have past contract experience to supply, install and maintain similar equipment of:

No	Lot	Minimum Cumulative Unit Annually in any of year within the last seven (7) years
1	Lot 1: Procurement of Cyclotron	**1 Units**
2	Lot 2: Procurement of Mini Cyclotron	**1 Units**

Section III : Evaluation & Qualification Criteria

Qualification Criteria (ITB 32.1, b)

Specific Experience

In order to demonstrate it meets the experience requirement at minimum, the Bidder shall furnish detailed information regarding contracts completed: **the purchaser's name and address, country, name and object of the contract, scope of services, date of contract completion, equipment supplied, contract amount, contract role (prime supplier, subcontractor, partner in Joint Venture)** and percent of the contract value undertaken by subcontract. As a proof of the compliance, **the Bidder shall provide copies of relevant pages of signed contracts** and corresponding completion certificates. If any such contract includes a confidentiality/non-disclosure clause and the Bidder does not agree to provide a copy (to be confirmed by a formal letter), such **bidder must provide other documents acceptable for the Purchaser** (such as copy of purchase order/delivery order).

Section III : Evaluation & Qualification Criteria

Qualification Criteria (ITB 32.1, d and e)

Documentary Evidence: Technical specification catalog of product (brochures)

Manufacturing Experience and Technical Capacity: For the items under the Contract that the **bidder is a manufacturer,** the Bidder shall furnish documentary evidence to demonstrate that:

- it has **manufactured Cyclotron for at least seven (7) years**, prior to the bid submission deadline; and
- its annual production capacity of Cyclotron for each of the last seven (7) years prior to the bid submission deadline, is **at least 50% the quantities** specified under this package.

Manufacturer's authorization: A **Bidder who does not manufacture** an item/s where a manufacturer authorization is required, the Bidder shall provide evidence of being duly authorized by a manufacturer (Manufacturer's Authorization Form, Section IV, Bidding Forms), **meeting the criteria mentioned above**, to supply the Goods;

Section IV : Bidding Forms

Envelope 1 (TECHNICAL PART OF THE BID)

- Letter of Bid – Technical Part
- Technical Part
- Technical Bid Checklist
- Manufacturer's Authorization
- Bidder Information Form
- Bidder's JV Members Information Form
- Sexual Exploitation and Abuse (SEA) and/or Sexual Harassment (SH) Performance Declaration
- Form of Bid-Securing Declaration

Envelope 2 (FINANCIAL PART OF THE BID)

- Letter of Bid - Financial Part
- Price Schedule Form: Goods Manufactured Outside the Purchaser's Country, to be Imported
- Price Schedule Form: Goods Manufactured Outside the Purchaser's Country, already imported
- Price Schedule Form: Goods Manufactured in the Purchaser's Country
- Price and Completion Schedule - Related Services
- Recurrent Cost Operation and Maintenance

Section IV : Bidding Forms

Technical Bid Checklist

Technical Requirement	Technical Requirement: Refer to the technical document for Cyclotron: **Lot 1: Procurement of Cyclotron** **Lot 2: Procurement of Mini Cyclotron**
Bidder's technical bid/ compliance: <u>Technical specifications and requirements</u>	
Bidder's cross references to supporting information in the Technical Bid: **1. Documents – compliance evidence for technical specifications and requirements (indexed and labelled)** **2. License for Special equipment design, manufacture and installation, where applicable** **3. Proposed accessories without specifying price (5 years binding)** **4. Proposed consumables without specifying price (5 years binding)** **5. Proposed comprehensive maintenance without specifying price (Year 6 – 10)** **6. Notifications of hazards, alerts and recalls**	

Section III : Evaluation & Qualification Criteria

Heat Dissipation Rate, HU/min

Cooling Method

Anode Target/Filter Combinations

Focal Spot Size, mm

Digital Detector

SAMPLE

- A **weighting system** is used to evaluate technical (30%) and financial (70%) parts of the bid by lot
- **Mandatory and rated criteria** apply for the technical bid:
  - Green cells representing **mandatory requirements**: not meeting one or more of these means the bid fails
  - Orange cells representing **rated criteria**: meeting these counts towards the technical evaluation score
  - White cells representing '**for information**' criteria: bidder to provide relevant information

Section VII : Schedule Requirements

Technical Specifications Table of Compliance (Section VII, 3, 2)

(Device-Specific Excel Spreadsheet for Technical and Financial Part are available in the following link https://ihss.kemkes.go.id/)

These soft files consist of:

- **Technical Part Excel sheets:** Device-specific technical specification, Installation Activities, Hazard and Recalls, Proposed Accessories, Proposed Consumable and Proposed Post Warranty Service

  The Bidder is not required to specify any price or costs information in the technical part of bids instead such information shall be included in the Financial Part of Bids.

- **Financial Part Excel sheets:** Proposed Accessories and Price, Proposed Consumables and Prices and Proposed Post Warranty Service

Section VII : Schedule Requirements

Technical Specifications Table of Compliance (Section VII, 3, 2)

In the Technical Specification Table of Compliance, the Bidder **should indicate reference to specific page numbers and titles in the relevant supporting documents in the Bidder's Response' column, along with copy of** any supporting materials demonstrating the compliance of the Goods. In case of any discrepancy between the Table of Compliance and the supporting materials, the Borrower shall reserve the right to contact respective manufacturer directly for the purposes of receiving necessary clarifications.

Section VII : Taxes and Duties

Taxes and Duties (Section VII, GCC 17.1, 17.2, 17.3)

- In accordance with Government Regulation No.42 of 1995, as amended by Government Regulation No.25 of 2001, concerning **Import Duty**, **Additional Import Duty**, **VAT**, **Luxury Goods Sales Tax**, and **Income Tax** in the context of implementing Government Projects funded by foreign grants and loans, the government will bear the taxes.
- Further information will be provided to the successful bidder, therefore vendor is obligated to fill tax and duties information in the price schedule.

Section IX : Special Conditions of Contract

Payment Mechanism **:**

- **Term Payment:**
  - Applicable for: Large, complex, high-tech, or expensive equipment (equipment requiring O&M setup)
  - Payment Stages:
    i. Down Payment: 10%
    ii. On Shipment: 25%
    iii. On Acceptance, Testing, Commissioning, and Training: 35%
    iv. On Uptime Performance: 30% (paid in 7.5% increments every 6 months)

IsDB Boycott Regulation

According to:

- *Paragraph 1.8.1 of the Procurement Guidelines, it is a fundamental policy of IsDB that the Request for Bids (RFB) shall unequivocally stipulate that the Goods, Works and/or Related Services provided by the Contractor, and its associates and sub-contractors, shall be in strict compliance with the Boycott Regulations of the Organization of the Islamic Cooperation, the League of Arab States, and the African Union (Boycott Regulations). The Beneficiary shall advise prospective Bidders that Bids will only be considered from Firms that are not subject to these Boycott Regulations.* ***The Bidder shall provide a letter of oath*** *to that effect.*
- *Paragraph 1.8.3 The eligibility of* ***a Firm will be determined during the evaluation process****. In cases where Firms withhold information to evade disqualification on account of the eligibility requirement, the Beneficiary will have the right to cancel the contract at any time and also to penalize such Firms and claim compensation for losses incurred by the Beneficiary and/or IsDB as a consequence thereof. IsDB reserves the right not to honor any contract if the Contractor involved is found to be ineligible based on the eligibility requirement stated herein.*
- *Letter of Bid – Technical Part, paragraph (i) Suspension and Debarment. The bidder shall confirmed that they, along with any of their subcontractors, suppliers, consultants, manufacturers, or service providers for any part of the contract,* ***are not subject to****, and* ***not controlled by any entity*** *or individual that is subject to, a temporary suspension or a* ***debarment imposed by the IsDB Group*** *or a debarment imposed by the IsDB Group in accordance with the Agreement for Mutual Enforcement of Debarment Decisions between the IsDBI and other development banks. Further, the bidder is not ineligible under the Purchaser's country laws or official regulations or by an act of compliance with a decision of the Organization of the Islamic Cooperation, the League of Arab States and the African Union.*
- *Resolution 1/49-IBO on Islamic Office for the Boycott of Israel, point #1, Recalls the Jakarta Declaration on Palestine and Al-Quds Ash-Sharif, adopted during the Fifth Extraordinary Islamic Summit on Palestine and Al-Quds Ash-Sharif on 7 March 2016, containing commitments to pursue concrete actions to be collectively taken towards the realization of the inalienable rights of the Palestine People, including calls upon the international community to support the* ***boycott of products produced in or by the illegal Israeli settlement***

Price Schedule: Goods Manufactured Outside the Purchaser's Country, to be imported
Section IV – Bidding Forms, page 78.

This Form shall be filled in according to ITB 14.2 and to ITB 14.8 (b)

14.2 All lots (contracts) and items must be listed and priced separately in the Price Schedules.

Price Schedule: Goods Manufactured Outside the Purchaser's Country, to be Imported

(Group C Bids, goods to be imported)

Currencies in accordance with ITB 15

Date:
RFB No:

Alternative No:

Page N° _____ of _____

1	2	3	4	5	6	7	8	9	10
Line Item N°	Description of Goods	Country of Origin	Delivery Date as defined by Incoterms	Quantity and name of the physical unit	Unit price DDP *[insert place of destination]* in accordance with ITB 14.8(b)(i)	Custom Duties and Import Taxes to be paid per unit in accordance with ITB 14.8(b)(ii)	*) Price per line item for inland transportation and insurance, and other services required in the Purchaser's Country to convey the goods to their final destination, as specified in BDS in accordance with ITB 14.8 (b)(iii)	Unit price *DDP* Price net of Custom Duties and Import Taxes, inland transportation, insurance and other services required in the Purchaser's Country to convey the goods to their final destination per line item (Col. 6-7-8)	Total Price per Line item (Col. (5x9) + 7 + 8)
[insert number of the item]	*[insert name of good]*	*[insert country of origin of the Good]*	*[insert quoted Delivery Date]*	*[insert number of units to be supplied and name of the physical unit]*	*[insert unit price DDP per unit]*	*[Custom Duties and Import Taxes to be paid per unit]*	*[insert price per line item for inland transportation, insurance and other services required in the Purchaser's Country]*	*[insert unit price DDP price net of Custom Duties and Import Taxe, inland transportation, insurance, and other services required in the Purchaser's Country to convey the goods to their final destination per line item]*	*[insert total price of the line item]*
								Total Price	

*) breakdown cost is needed for the purpose of domestic preference application only, if applicable

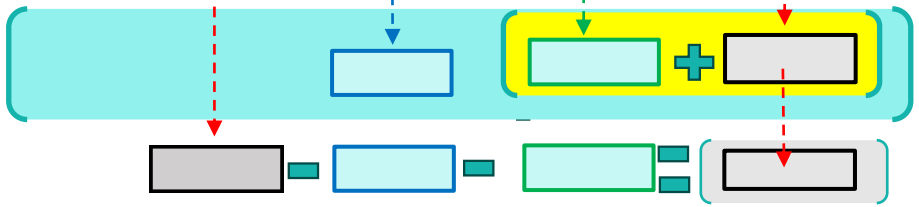
Name of Bidder *[insert complete name of Bidder]* Signature of Bidder *[signature of person signing the Bid]* Date *[Insert Date]*

For Goods manufactured outside the Purchaser's Country, to be imported:

(i) the price of the Goods, quoted DDP named place of final destination, in the Purchaser's Country, as specified **in the BDS;**

(ii) the custom duties and other import taxes to be paid on the Goods;

(iii) the price for inland transportation, insurance, and other local services required to convey the Goods from the named place of destination to their final destination (Project Site) specified **in the BDS;**



Bid Price/Contract Price
(Inclusive of Custom Duties and Import Taxes)

Evaluated Bid Price

Contract Price
(to be paid)

Evaluated DDP Price
for Application of Domestic Preference

Price Schedule: Related Services and Completion Schedule
Section IV – Bidding Forms, page 80.

This Form shall be filled in according to ITB 14.2 and to ITB 14.8 (d)

Price and Completion Schedule - Related Services

Currencies in accordance with ITB 15					Date: RFB No: Alternative No: Page N° _____ of _____	
1	2	3	4	5	6	7
Service N°	Description of Services (excludes inland transportation and other services required in the Purchaser's Country to convey the goods to their final destination)	Country of Origin	Delivery Date at place of Final destination	Quantity and physical unit	Unit price	Total Price per Service (Col. 5*6 or estimate)
[insert number of the Services]	*[insert name of Services consistent with List of Related Services and Completion Schedule in Section VII]*	*[insert country of origin of the Services]*	*[insert delivery date at place of final destination per Service]*	*[insert number of units to be supplied and name of the physical unit]*	*[insert unit price per item]*	*[insert total price per item]*
1						
2						
3						
4						
5						
				Total Price		

See List in Section VII page 91

Name of Bidder *[insert complete name of Bidder]* Signature of Bidder *[signature of person signing the Bid]* Date *[insert date]*

14.2 All lots (contracts) and items must be listed and priced separately in the Price Schedules.

(d) for Related Services, other than inland transportation and other services required to convey the Goods to their final destination, whenever such Related Services are specified in the Schedule of Requirements:

(i) the price of each item comprising the Related Services (inclusive of any applicable taxes).

Included as Bid Price /Contract Price

Evaluated Bid Price

Recurrent Cost Operation and Maintenance Table (used only for evaluating Life Cycle Cost)

		All-inclusive costs – lump-sum (for costs in *[insert: currency]*)										
No.	**Activity**	**Y1**	**Y2**	**Y3**	**Y4**	**Y5**	**Y6**	**Y7**	**Y8**	**Y9**	**Y10**	**Sub-total**
1	**Total cost for operations and maintenance services** in accordance with Section VII Schedule of Requirements – 2. Operation and Maintenance requirements will include the following activities but not be limited to:	{Leave This Section Blank}										
a)	Spare parts needing replacement	*[Insert quoted cost annually under each respective column]*										
b)	Proprietary consumables for equipment and its accessories	*[Insert quoted cost annually under each respective column]*										
c)	Any other proprietary costs incurred during operational support and maintenance services	*[Insert quoted cost annually under each respective column]*										
d)	User Training and operational support	*[Insert quoted cost annually under each respective column]*										
e)	Any software and hardware updates including for telemedicine, AI, audiovisual, and privacy and security modalities	*[Insert quoted cost annually under each respective column]*										
f)	*[Add, if any]*	*[Insert quoted cost annually under each respective column, if any]*										
Annual Subtotals:												

Thank You

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