3rd Vendor Conference SIHREN-SOPHI-InPULS

Session 1:

- Information sharing of partnership

Post-VC Session:

- Voluntary interaction session with commercial banks

Direktorat Ketahanan Kefarmasian & Alat Kesehatan – December 19, 2023

KEMENTERIAN KESEHATAN REPUBLIK INDONESIA

>>Information sharing of partnership

Objectives

Provide information to all participating vendors regarding:

1) The general principles to form joint venture partnership according to the World Bank Procurement Regulations and Bidding Documents

2) Pathways to facilitate exchanges between potential bidders, including foreign and local firms

3) Information on the post-event session (access to financing)

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>> General Principles to form a joint venture partnership

Reference:

Paragraph 5.38 of World Bank Procurement Regulations for IPF Borrowers

- ❑ Firms participating in Bank- financed contracts may form **joint ventures with domestic and/or foreign firms** to enhance their qualifications and capabilities.
  - ❖ A joint venture may be for the long term (independent of any particular procurement), or for a specific procurement.
  - ❖ All the partners in a joint venture shall be jointly and severally liable for the entire contract.
- ❑ **The Bank does not accept conditions of participation in a procurement process that require mandatory joint ventures or other forms of mandatory association between firms**.
  - ❖ Forming a joint venture is not mandatory for SIHREN-SOPHI-InPULS

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>> ELIGIBILITY OF BIDDERS (1)

Relevant Reference:

Bidding Documents – Summary of Instruction to Bidders (ITB) 4.1 (drawn for cath lab example)

- A Bidder may be a firm that is a private entity, a state-owned enterprise or institution, or any combination of such entities in the form of a joint venture (JV) under an existing agreement or with the intent to enter into such an agreement supported by a letter of intent.

- The JV shall nominate a Representative who shall have the authority to conduct all business for and on behalf of any and all the members of the JV during the Bidding process and, in the event the JV is awarded the Contract, during contract execution.

- The limit on the number of members in a JV is specified in the Bid Data Sheet based on nature, market size and characteristic of each contract.

- Maximum 2 JV members envisaged under SIHREN-SOPHI-InPULS, feedback can be provided through questionnaire

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>> ELIGIBILITY OF BIDDERS (2)

Relevant Reference:

Bidding Documents –Instruction to Bidders (ITB) 4.2 and 4.3

- Any Bidder found to have **a conflict of interest** shall be disqualified.
- A firm that is a Bidder (either individually or as a JV member) shall not participate in more than one Bid.
  - Note to all vendors: Alternative Bids will not be permitted under this Project.

- This includes participation as a subcontractor.
- Such participation shall result in the disqualification of all Bids in which the firm is involved.

- A firm that is not a Bidder or a JV member, may participate as a subcontractor in more than one Bid.

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**WE WILL PROVEDE THE LINK AFTER THIS EVENT,
FOR INTERESTED PARTIES TO SIGN UP FOR INFORMATION DISCLOSURE,
BOTH DOMESTIC AND FOREIGN,
AS WE NEED THEIR CONSENT TO SHARE THIS INFORMATION PUBLICLY**

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